



O P T I O N O D E H O L D E R R E P O R T

# What Your Node Purchase Built

The full accounting of where Optio node proceeds went, what they created, and what every verified node holder receives next.

THE BUILD PERIOD · JAN 2024 → JUNE 2026

~\$30M

Node proceeds collected

\$29.7M

Technology platform built

2 chains

Optio Live and Operating · Echo  
new node & token

Every financial figure is drawn from independently audited US GAAP consolidated financial statements of Parler Technologies, Inc. · Draft, for legal review prior to distribution

THE QUESTION EVERY NODE HOLDER IS ASKING

# “What did I get for my money?”

A fair question. It deserves a full answer with audited numbers, not a slogan. This deck gives three answers.

01

## You funded a real build.

~\$25.2M of node proceeds went into infrastructure that includes blockchain, social infrastructure, and real utility: engineers, servers, and two acquisitions, verified against audited financials.

02

## It is still running, on Parler's dime.

Node sales ended October 2025. The Optio chain is live today, and Parler/Sovren has carried every operating cost since, with no further ask of holders.

03

## You get a free Echo Node, in addition to your Optio Node.

Echo, a new Layer 1, runs on the same infrastructure your money helped acquire. Verified Optio holders will be upgraded with a free Echo node, in addition to the Optio node they already hold.



# Where every node dollar went

From collection to build, to the dollar. Distribution was 15.9% of gross. The rest went into the build.



**The correction that matters:** earlier materials overstated distribution costs at roughly 40% of gross. The audited-reconciled figure is ~15.9%. Roughly 84 cents of every node dollar went into the build.

*Node proceeds and distribution figures are company management figures reconciled to the audited statements; they are not separate line items within them.*

# What it cost to reach you, to the dollar

The commission and contractor network that sold nodes, onboarded holders and grew the community.

Optio ambassador commissions	\$4,154,799.17
Direct Optio contractors	\$618,222.64
<b>Total distribution spend</b>	<b>\$4,773,021.81</b>

## 15.9%

of gross node proceeds. Not 40%, as earlier documents wrongly stated.

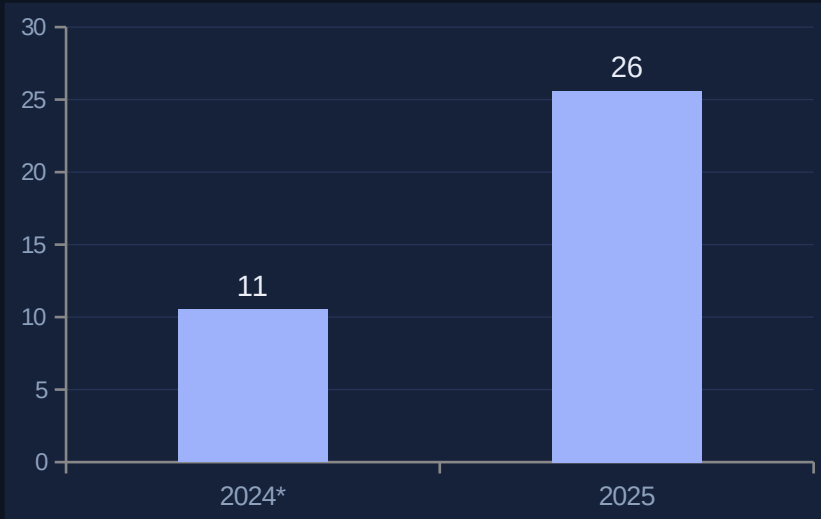
**Why we show this:** you deserve to know exactly how much of your money paid the people who sold to you, and how much went into what you actually bought.

*Company management figures, reconciled to the audited financial statements.*



# Your \$25.2M did not build alone

Parler's own operating business earned \$36.1M across the build period, and poured it into the same infrastructure your money started.



\*2024 = partial year (Jan 22 – Dec 31)

## What this means for you

The company did not simply spend your money and stop. It built a real business on top of it. Seven revenue streams, none of them node sales, and it reinvested those earnings into the same platform your purchase started.

Your ~\$25.2M was matched and amplified by the company's own \$36.1M of earned revenue.

# Seven revenue streams. None of them are node sales.

Why this matters to you: the company paying your chain's bills does not depend on selling more nodes to do it.

Revenue stream	2025	2024
Software development	8,337	2,466
Marketing & advertising	5,345	1,513
Subscription fees	4,340	1,240
Hardware & software sales	2,510	2,401
Consulting & managed services	2,278	991
Cloud hosting services	2,237	809
Other services & products	598	1,042
<b>Net revenue</b>	<b>25,645</b>	<b>10,462</b>

# 2.4x

revenue growth in one year. A working business, not a token project waiting for the next sale.

All figures \$ thousands · 2024 = partial year



# What your contribution helped create in two years

**\$29.7M**

Technology platform built from near-zero

**6.4×**

Total asset growth (\$5M → \$33M)

**2**

Operating businesses acquired & integrated

**173**

People on the build (150 W-2 + 23 contractors)

**\$36.1M**

Revenue earned alongside your contribution

**+\$5.0M**

Net result, swung from -\$4.0M loss†

† 2025 net income includes a \$21.1M non-cash bargain purchase gain from the Edgecast acquisition (US GAAP).



# Where the build money actually went

Almost every dollar went into building technology, not into anyone's pocket.

**\$29.7M**

## Technology platform

Building & buying the software, code and IP that powers the ecosystem and your chain.

**\$16.9M**

## People

Salaries, payroll & taxes for the engineers and teams who built it.

**\$4.2M**

## Property & equipment

Servers, network and IT hardware. The physical backbone.

**\$8.0M**

## Loan & financing costs

Interest and fees paid to lenders who bridged the build. Parler's obligation, not yours.

*Figures cumulative 2024–2025. Technology, equipment and people overlap (capitalized vs. expensed), shown separately for transparency.*



# Triton Cloud: your chain's compute layer

Nov 2024 · Asset purchase from MNX Cloud, Inc.

## What was acquired

- The TRITON software platform, products & related technologies
- Customer lists, data and key service contracts
- Substantially the entire technical workforce, rehired day one
- Trademarks and restrictive covenants

## The economics (\$ thousands)

Cash paid	3,000
Shares issued	332
<b>Total consideration</b>	<b>3,332</b>
Technology platform acquired	1,940
Trademarks	89
Goodwill (workforce & synergies)	1,303

**Why it matters to you:** Triton is the cloud hosting and compute layer beneath the Optio chain today, and beneath Echo tomorrow.



# Edgecast CDN: \$26M of assets for \$5M

Feb 2025 · Asset purchase from Edgio, Inc. out of US bankruptcy

## \$21.1M

### Bargain purchase gain

*\$5M cash for assets independently valued at \$26.1M. A rare distressed-sale win.*

*Non-cash accounting gain under US GAAP.*

### What \$5M bought (\$000s)

CDN technology platform	22,217
Equipment	3,807
Inventory	90
<b>Total assets acquired</b>	<b>26,114</b>
Less: cash paid	(5,000)

### Why it matters to you

- Your own CDN & edge-delivery infrastructure
- Powers Parler Social, PlayTV, ParlerPay & Parler Shop
- A revenue engine via partnerships
- Echo's delivery foundation

*The \$21.1M gain is a non-cash US GAAP accounting entry. It is footnoted wherever it appears so it does not inflate the profit story.*



# 173 people built what you bought

Talent is the real product. ~\$16.9M went to the engineers, operators and teams behind the platform.

173

People on the build

150

W-2 employees

23

Specialist contractors

## Overwhelmingly builders

More than 2 of every 3 payroll dollars in 2025 went to service and engineering staff, the people building and running the platform, not the front office.

Compensation (\$ thousands)	2025	2024
Service / engineering staff	10,386	790
Corporate & admin compensation	3,628	740
Payroll taxes & processing	1,198	164
<b>Total people cost</b>	<b>15,212</b>	<b>1,694</b>



# What it costs to keep it running, and who pays

Delivering services costs real money every day. Here is 2025 in full, all of it carried by Parler, none of it billed to you.

## Cost of revenue: \$14.7M

Service / engineering staff	10,386
Subcontractor charges	1,475
Hardware costs	1,224
Payroll taxes	702
Hosting, software & other	902

## Selling, general & admin: \$12.2M

Employee compensation	3,628
Cloud hosting	1,851
Legal, professional & marketing	1,340
Office, rent & hardware opex	2,515
Other admin	2,891

**Since node sales ended in October 2025**, Parler/Sovren has carried every one of these operating costs, through today, June 2026, without asking node holders for another dollar.

*All figures \$ thousands, year ended Dec 31, 2025.*



# The company's debt is not your debt

Bridging the build meant borrowing, some of it expensive. We disclose it in full, and none of it touches node holders.

**\$6.2M**

Total debt outstanding (Dec 31, 2025), against \$32.7M of assets

**\$8.0M**

Paid in interest & financing costs across the build

**\$0**

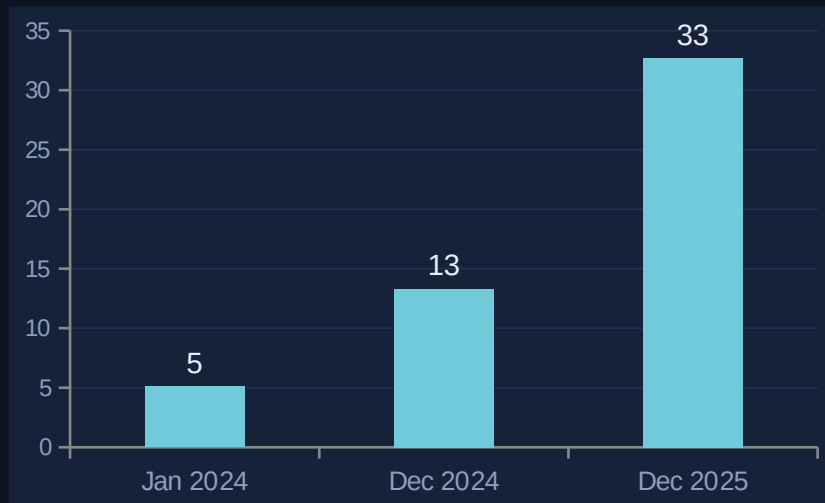
Node holder liability for any facility.  
All debt is Parler's corporate obligation

**What happens to it:** most facilities convert to equity or mature by 2026 as the company moves toward its Series A / IPO path. Node holders bear zero liability at every step.

## THE RESULT

# The company carrying your chain turned the corner

Why this matters to you: the business paying your chain's bills is now profitable, asset-heavy, and standing on its own revenue.



Net result

**-\$4.0M → +\$5.0M**

Swung from loss to profit†

Retained earnings

**Now positive**

From a deficit to \$2.7M retained

Stockholders' equity

**Now positive**

Turned from negative to \$3.2M

† 2025 net income includes a \$21.1M non-cash bargain purchase gain from the Edgecast acquisition.



# Node sales ended. Your chain didn't.

The plain-language status of what you hold, with nothing dressed up.

**Optio chain**

Live and active

**Node sales**

Ended October 2025

**Operating costs since**

Carried in full by Parler/Sovren, through June 2026

**Further asks of node holders**

None

**What comes next**

Echo, built and funded by Sovren on the same infrastructure

*The proceeds from node sales have been fully deployed into the build shown in this deck. The chain they built keeps running because the company they built keeps paying for it.*



# The rails your purchase helped build

Revenue, node proceeds and acquisitions compounded into one integrated technology stack.



## Triton Cloud

Cloud hosting & compute. The platform layer that runs the workloads.



## Edgecast CDN

Global edge delivery. Speed and reach at scale.



## The Wallet

The user gateway. Holding, sending and using assets across the ecosystem.

**One blockchain infrastructure stack.** Compute · Delivery · Access, powering multiple tokens, multiple node projects, and every app on top of them. This is what node proceeds helped assemble.

# OPT is not just built. It is being used.

Optio is wired into the products your money helped build. OPT and Optio nodes have real utility across the ecosystem today.

## Parler Pay

The custodial layer

Parler Pay hosts and holds Optio nodes and OPT tokens for users. It is the wallet and custody layer that makes the token usable across the rest of the ecosystem.

## Parler

Optio is integrated into the Parler social platform, putting the token in front of a real user base.

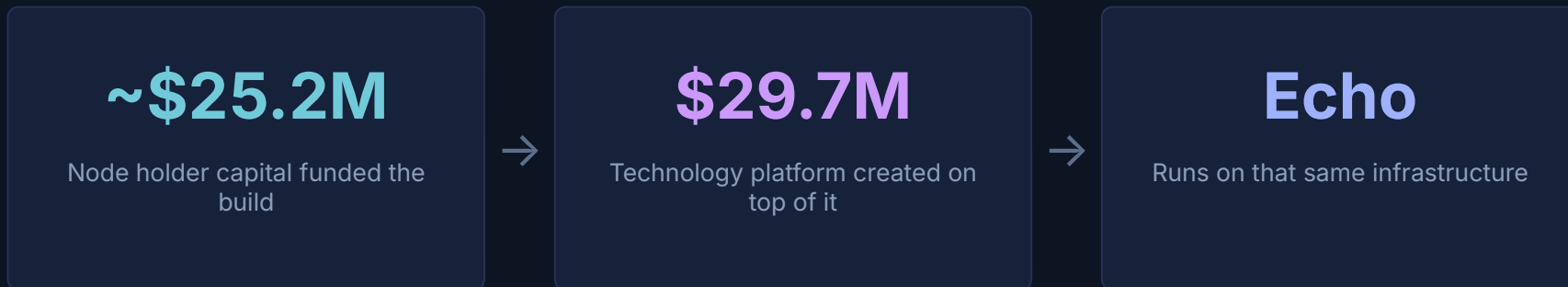
## Play

Optio is integrated into Play, the streaming and commerce layer, as part of everyday use.

## Shop

Users can buy products on Shop, and pay for cloud and blockchain services, using OPT.

# Your contribution is a foundation, not a dead end



Triton Cloud. Edgecast CDN. The Wallet. These are not abstract line items. They are the rails that carry value across the ecosystem today. And because Echo runs on the same stack, the money you put in is not stranded in a finished project. It is the foundation the next network is being built on, and your nodes carry into it at no additional cost.

# Echo: a new Layer 1, built and paid for by Sovren

Echo is a new Cosmos-based Layer 1 blockchain. Sovren is funding its build. Verified Optio holders are carried in for free.

## Built on what you funded

Echo runs on Triton Cloud and Edgecast CDN, the same infrastructure Optio node proceeds helped acquire.

## Funded by Sovren, not you

The Echo build, launch and operations are carried by Sovren. There is no purchase, fee, or contribution required from Optio holders.

## A participation right

Holding an Echo node lets you run real infrastructure for the network and earn work-contingent rewards for verified work, not yield, interest, or a promised return.

*An Echo node is a participation right, not a security or investment. Rewards are work-contingent and can fall, including to zero. Token value is set by the market. Not financial advice.*



# New leadership, a clear direction for Optio

Optio is now led by a new management team, focused on turning the infrastructure your nodes funded into a working, growing network.

## New management

A dedicated leadership team now owns Optio's direction day to day, accountable for the chain, its node holders, and its roadmap.

## A build-first vision

The focus is execution, not promotion: strengthen the chain, grow real usage across the Sovren ecosystem, and keep node holders informed.

## Aligned with holders

Decisions are made to protect and grow the value node holders already funded, with transparency as the standing practice.

# The birth of Echo: an upgrade of the Optio chain

Echo is the next step for the network. It carries the Optio project forward on upgraded infrastructure, with a new node and a new token.

## An upgraded chain

Echo rebuilds the network on Sovren-controlled infrastructure (Triton Cloud and Edgecast CDN), addressing the limits of the original Optio chain.

## A new node

Echo introduces a new node that verified Optio holders receive as part of the upgrade, at no additional cost through the 2:1 conversion.

## A new token

Echo runs on a new token with a cleaner, structured supply, designed to power real work across the network rather than repeat Optio's oversupply.

# Working toward listing on US exchanges

Echo's goal is listing on US-based exchanges, and it is work the team is actively pursuing. Here is what that effort looks like today.

## Actively engaging US venues

The team is in active conversations with US-based exchanges and is working to meet the listing and review requirements each venue sets.

## Doing the readiness work

The compliance, legal, and technical groundwork that US-regulated venues expect is being handled with counsel, deliberately and in order.

## A standing priority

US market access is a priority the new management team is pursuing on purpose, not leaving to chance. It is effort, not a guarantee.

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# You bought a node. You got a blockchain, and now a second one.

Your money built the rails that Parler Social, PlayTV, ParlerPay, Parler Shop, and now Echo, run on. The chain is live. Sovren carries the costs. And verified holders move into Echo at no additional cost.

**Live**

Optio chain, costs carried by  
Parler

**\$29.7M**

Platform your money helped  
build

**2 : 1**

Echo conversion, no additional  
cost

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